



## Stanley P. DeAngelis, AIA, Principal

### Professional Statement

*Apply my architectural, business development, and organizational leadership skills, experience, and expertise to the success of our clients. Share my network and contacts to help our clients grow.*

### Awards

#### *Hospitality Magazine*

- First Place - Interior Design, 1985 - Seafood Shanty, Langhorne, PA
- First Place - Interior Design, 1987 - Stanford's American Bar & Grill, Omni-Biltmore Hotel, Providence, RI

#### **RIHMFC National Affordable Housing Design**

- First Place - Single Family, 1989

#### **Institute of Business Designers**

- Silver Award - Adaptive Reuse, 1984 - Hampshire House, Boston, MA

#### *Restaurant and Hotel Design Magazine*

- Outstanding Design/Best Hotel, 1987 - Nantucket Inn Resort, Nantucket, MA

#### *Lodging Hospitality Magazine*

- Designers Circle Award/Guest Room, 1987 - Nantucket Inn Resort, Nantucket, MA

#### *Buildings Magazine*

- Modernization Award Feature, 1988 - Sheraton Tara Hotel, Danvers, MA
- Modernization Award Feature, 1987 - Tinton Falls Hilton, Tinton Falls, NJ.

#### **Historic Preservation Awards**

- 1975 Renovation of the East Front, Amphitheater, Tomb of the Unknown, Arlington VA
- 1998 The Governor, Elderly Housing, Providence RI

### Education

- Registered Architect, 1974 Washington D.C.; 1988 Rhode Island
- Bachelor of Architecture, Professional Degree, Case Western Reserve University, Cleveland, Ohio 1970

#### Continuing Education:

- Graduate Studies in Psychology of Space and Operations Research
- Biopharmaceutical Design
- Total Quality Management
- Steven Covey's "Seven Habits" and "First Things First"
- Organizational Development
- Leadership Development
- Community Leadership & Collaboration

## Professional Summary

### DeAngelis Business Development, Inc. 2009 – Present

- **Principal and Founder**—Mr. DeAngelis started DeAngelis Business Development, Inc. to help companies grow inside and out. He works with companies to help them gain more customers, fully engage and develop their employees, and achieve their success. He founded, grew, and sold two service companies prior to starting DeAngelis Business Development. In 1998 he founded WorkPlace Dynamics, Inc., based on his core belief that everyone has a special gift to contribute to his or her home, workplace and community and that it's the organization's role to create an environment that recognizes these gifts and allows them to flourish. He started WorkPlace Dynamics, Inc. after seeing the power that his business development and workplace philosophies had unleashed in his former company, Vision III Architects. As founding partner and CEO he took that firm in 10 years, from the basement of his home to the 7th fastest growing company in RI, employing 30 people with annual billings of over \$3.8 million. He sold it in 1998 to pursue his dream of helping other business owners unleash the energy in their companies.

As principal, Stanley's responsibilities include: strategic vision, business development, assessing client needs, delineating the needs to be addressed, developing customized strategies and programs to deliver the desired results, and delivering those programs. He evaluates the end-results and implements on-going continuance and improvement plans that can be self-administered or administered by DeAngelis Business Development. He writes, creates, and implements business development plans, engagement development workshops, presentations, and publications.

## Affiliations, Presentations, and Publications

### Affiliations

- American Institute of Architects (AIA)
- National Council of Architectural Registration Boards (NCARB)
- Construction Specifications Institute (CSI)
- American Society for Training & Development (ASTD)
- Organizational Development Network (ODN)
- Creative Thinking Association of America

### Presentations & Publications

Presented before national audiences for organizations such as: The National Association for Community Leadership, INC Magazine's CEO Symposium, The US Army, The Non-Profit Expo, and Corporate Clients.

- "Developing the Leader Within" – *Presentation*
- "Seven Mistakes that Building Owners Make" - *Presentation & Article*
- "Sometimes a CEO Should Follow-The Power of Passion: Developing Leadership Capacity in Your Business" - *Presentation & Article*
- "Employee Engagement - Why Bother?" - *Article*
- "WorkPlace of the Future" - *Presentation & Article*
- "Uniting - the Engagement Process™" – *Presentation, Article and Trademarked Process*
- "Learning to Fly with the Geese" - *24 Hr. BVA Course*
- "Building Community Bridges" - *Community Leadership Program*
- "Emerging Leaders" - *36 Hr. Leadership Development Course*
- "Communication & Teambuilding" - *8 Hr Course*
- Emerging Leaders an Experiential Guide - *Book*
- Evolving Leadership – *Book*

### Community Involvement

#### **ASTD Bay Colonies Chapter**

Former Board Director, Finance Team, Nominations Committee

#### **Leadership Rhode Island**

Graduate, 1990  
Former Chairman,  
Board of Directors  
Former Chairman, Board of Trustees

#### **East Providence Chamber of Commerce**

Former Chairman,  
Board of Directors

#### **Groundwerx Theatre:**

Former Chairman,  
Board of Directors

#### **Everett Dance Theatre:**

Former Board Director

#### **Greater Providence Chamber Of Commerce:**

Former Board Director

#### **Business Volunteer for the Arts (BVA)**

Volunteer 1990 – Present

#### **Small Business Administration**

District Advisory Council,  
Power-Up Sub-Committee

#### **"Getting Smart" Non Profit Governance**

Team Member

#### **The Non-Profit Institute**

Board Member

#### **Social Venture Partners Rhode Island**

Partner